**29¢ Plan 1**

Hello is the owner or manager in?

Hi Mr. \_\_\_\_\_\_\_\_\_\_\_\_\_this is \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_with Preferred Merchants out of Napa

We specialize in helping local businesses like yours cut processing costs by as much as

55%. We are going to have an account representative in your neighborhood this week and the reason for my call is to see if you had a few minutes for him to stop by, introduce himself and go over our program. I’ve got slots open on \_\_\_\_\_\_\_\_\_\_\_ or \_\_\_\_\_\_\_\_\_\_\_, which works best for you.

Sounds good, (verify address) the representative’s name is Jaymes, he has 20 plus years of experience in the industry and will be dropping by at \_\_\_\_\_\_\_\_\_\_ on \_\_\_\_\_\_\_\_\_\_\_\_.